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May 2010

## REGION 1

Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island, Vermont

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### “Special Acknowledgments”

I would like to say Thank You to Gloria Aurelio, ALS (ME); Jonatas Raineri (MA); and Marion Sarcuni, PLS (NY) for joining Team Turquoise and assisting me with the 2010 Think Big campaign! There is always room for more members! Many hands make light work!

***The next Think Big meeting is in the NALS Online Learning Center on May 19, 2010 at 9:00 p.m. ET. If you want to join Team Turquoise, just e-mail or call me!***

I would like to also say Thank You to Linda Livingstone, PLS (MA) and Marion Sarcuni, PLS (NY) for their assistance with this year’s Regional conference.

***There is still much to be done, so if anyone wants to jump on the bandwagon, just e-mail or call me!***

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Welcome to the following new members!

April 16, 2010	Christina Jackson	Student-NY Member at Large
April 20, 2010	Mariana Koleva	Student-MA Member at Large
April 20, 2010	Rafael Beaumont, PP, ACP, RP	Regular Member-NALS of New York City
April 24, 2010	Gloria C. Sannolo	Regular Member-NALS of New York City
April 26, 2010	Daniel Vellucci	Student-RI Member at Large

We hope you will Think Big with NALS and make the most out of your membership this year!

The Membership Count as of May 5, 2010 is 116, is as follows:

Connecticut:	0	New Hampshire:	0	Vermont:	1
Maine:	40	New York:	64		
Massachusetts:	8	Rhode Island:	3		

## Think Big 2010!

First, thank you to Marion Sarcuni, PLS, for Thinking Big and recruiting Daniel Vellucci, from RI!

Second, do you remember last month's newsletter? I have **big** goals for Region 1:

1. I would like to see Maine and New York retain their current membership and increase their membership by 10%; Maine would have to recruit 4 new members and New York would have to recruit 6 new members.
2. I would like to see current members in MA renew their memberships, recruit at least three new members; and a chapter formed.
3. I would like to see Rhode Island and Vermont increase their numbers and form chapters.
4. I would like to recruit members in Connecticut and New Hampshire and see chapters formed.

If each member recruited one new member, we could double our region's membership, but don't stop there! **Think Big! Imagine the Possibilities!**

If each member recruited five new members, not only would each current member have his/her national dues waived, but our region's membership would also amount to almost 600 members! **WOW!**

To encourage your participation, I have provided a NALS Membership Application in this newsletter. **See page 8.**

To get credit toward having your national dues waived, place your name and membership number, in the spots designated for "Sponsor's Name" and "Sponsor's Member Number". Your member number can be found on your membership card. When your recruit submits the application with your information on it, you will get the credit. It's that easy!

Make sure you keep track of the names of the recruits to whom you give applications. You will need this information when it is time to renew your membership and receive your dues waiver.

In next month's newsletter, I will update you as to where we are with reaching the goals I have set for Region 1 and Think Big.

Also, for our upcoming conference, I would love to see a minimum of 20 attendees, and I would love to raise a minimum of \$900 from the Foundation Raffle. Remember, one does not need to be present to win, so you could sell to your co-workers, family, friends, neighbors. Isn't there always someone somewhere who loves gold and diamonds? Am I thinking big; am I imagining the possibilities? Sure. Are you?

To encourage registration and raffle sales, I have also enclosed the Conference Registration form in this newsletter. [See page 4.](#)

Also, below are the bios for our two confirmed speakers:

**Douglas D. Nichols, Attorney at Law**

114 Sewall Street  
Ludlow, MA 01056-2797

At the law office of Douglas D. Nichols, Attorney at Law, we bring over 38 years of experience to people throughout Hampden County and Hampshire County in Massachusetts. We built our successful practice on a commitment to communication, taking the time to listen carefully to your concerns and making certain you always understand the status of your matter. If you want to resolve your disputes without the intervention of the courts, we offer collaborative divorce and collaborative probate services. As a trained mediator, attorney Nichols can also help you resolve your disputes in ways that are mutually beneficial. We also handle all aspects of residential and commercial real estate transactions.

**Michele Feinstein, Attorney at Law**

Shatz, Schwartz and Fentin, P.C.  
1441 Main Street, Suite 1100  
Springfield, MA 01103

Michele Feinstein is a shareholder in Shatz, Schwartz and Fentin, P.C. where she practices in the areas of estate planning, including probate and the administration of estates, estate litigation and elder law, corporate and business planning, including all aspects of planning for the succession of business interests, and representation of physicians in their individual and group practices. Michele received her Bachelors of Science degree *summa cum laude* from Boston University, her Juris Doctor degree *cum laude* from Western New England College School of Law, where she was a member of the Law Review, and received her Master of Law degree (LLM) in Taxation from Boston University. Michele is an Adjunct Professor of Law at Western New England College in the LLM Program for Estate Planning and Elder Law, where she teaches Elder Law and Fiduciary Administration. Active in community organizations and a member of numerous professional associations Michele is a frequent lecturer for professional and civic groups.

## 2010 NALS REGION ONE CONFERENCE

“Think Big! Imagine the Possibilities!”

Hampton Inn  
328 Main Street  
Sturbridge, MA 01566  
508-347-6466

Room Rate is \$112 per night plus MA tax at 9.7%\*\*  
Reservations at this group rate valid until June 9, 2010

**Please make sure to call the hotel directly for faster service with your reservation and tell them you are with NALS Region 1 to receive the group rate!**

\*\*Please note that a Hot Buffet Breakfast is complimentary for all hotel guests!

### SCHEDULE OF EVENTS

**(Tentative-Subject to Change)**

#### **Friday, July 9, 2010**

6:00 pm Welcome Party/Region Fundraiser event

#### **Saturday, July 10, 2010**

8:00 - 9:15 am Breakfast/Registration  
9:15 - 9:30 am Welcome/Announcements  
9:30 - 10:45 am Educational Session-TBA  
10:45 - 11:00 am Morning Break  
11:00 – 12:15 pm Medicaid Rules and Trusts, Michele Feinstein, Esq.  
12:30 – 2:00 pm Luncheon  
2:00 – 3:15 pm Collaborative Law, Doug Nichols, Esq.  
3:15 - 3:30 pm Afternoon Break  
3:30 - 4:30 pm Silent Auction and Foundation Raffle  
5:30 pm Dinner (Optional Ticketed Event)\*\*

#### **Sunday, July 11, 2010**

8:00 - 9:00 am Breakfast  
9:00 – 10:15 am State Meetings  
10:15 - 10:30 am Morning Break  
10:30 - 11:45 am Region Town Hall Meeting

## Registration Form

Name: \_\_\_\_\_ First Name for Badge: \_\_\_\_\_  
Address \_\_\_\_\_  
Home Phone \_\_\_\_\_ Office Phone \_\_\_\_\_  
Cell Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Home E-mail \_\_\_\_\_ Work E-mail \_\_\_\_\_  
Firm Name \_\_\_\_\_  
Certification: \_\_\_ PP \_\_\_ PLS \_\_\_ ALS \_\_\_ Other (Please indicate) \_\_\_\_\_  
Chapter \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_  
State Office \_\_\_\_\_ Chapter Office \_\_\_\_\_

Member registration	\$115.00 Postmarked by June 25, 2010
Non-member registration	\$130.00 Postmarked by June 25, 2010
Full Time Students	\$ 60.00 Postmarked by June 25, 2010
Seminars Only	\$ 45.00 per seminar

Full registration includes: Friday night Welcome Party; education; Saturday morning coffee break; Saturday deli lunch; Saturday afternoon coffee break; Sunday morning coffee break.

\*\*Dinner at the Publick House, On the Common, 277 Main St., Sturbridge, MA: \$30.00 per person, includes soup, salad, entrée, dessert, coffee, tea, and soft drinks.

If you choose to attend the dinner, please add \$30 to your registration.

### **Registration Deadline: June 25, 2010**

**Please make checks payable to NALS Region 1 and mail to:**

**Toni VanSchaick, PP, PLS  
NALS Region 1 Director  
10 Edwin Street  
Bay Shore, NY 11706**

**The cancellation deadline for registrations for this event is June 25, 2010. Due to financial commitments made by NALS Region 1 in advance to hold these educational seminars, no refund can be given for cancellations after June 25, 2010.**

**We will also be having a Silent Auction, so please bring an item!**

***DIAMONDS ARE ALWAYS A GIRL'S BEST FRIEND!***

***Our raffle item, donated by the NALS Foundation is a gorgeous diamond cluster pendant on a unique chain. A photo of the pendant and the raffle tickets are attached to this form.***

***Raffle tickets are \$3 each; 5 tickets for \$10.00; or 20 tickets for \$20. A \$20 purchase entitles the purchaser to one (1) premium ticket for a prize donated by our Region.***

<p align="center"><b>SWEEPSTAKES TICKET</b></p> <p align="center"><b>Please print</b></p> <p>Name: _____</p> <p>Address: _____</p> <p>_____</p> <p>Phone: _____</p> <p>\$3.00 per ticket; \$5.00 for 10 tickets; or buy 20 tickets for \$20.00 and receive a premium ticket for a prize donated by Region 1.</p>	<p align="center"><b>RECEIPT</b></p> <p>Proceeds benefit the NALS Foundation, a 501(c)3 nonprofit education foundation. Drawing to be held July 10, 2010 in Sturbridge, MA, at the NALS Region 1 Conference.</p> <p align="center"><b>You need not be present to win.</b></p> <p align="center"><b>Diamond Cluster Pendant</b></p> <p align="center">Return tickets to: Toni VanSchaick, PP, PLS NALS Region 1 Director 10 Edwin St. Bay Shore, NY 11706</p>
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**The following is an excerpt from the April 27, 2010 edition of E-News, which is e-mailed to all NALS members who have provided an e-mail address to NALS headquarters:**

### **Future Leader Scholarships**

**NOW ON LINE**--the application for the NALS Foundation scholarship to the 2011 NALS Professional Educational Conference to be held in Tulsa, OK at the DoubleTree Warren Place Hotel from March 10 – 12, 2011.

#### **Scholarships—**

- are available to **Members-at-Large, Chapters and State Associations.**
- are limited to **one** scholarship per Member-at Large, Chapter or State Association.
- If application is faxed or mailed, the application must be signed by the nominating Chapter or State Association
- If application is faxed or mailed, the application must be signed by the Nominee.
- will be dated as received by the Resource Center.

*The scholarship will include early-bird registration fees and the networking dinner. (An estimated \$350 value.)*

For your convenience, I have attached a copy of that form to this newsletter.

If any of you have ever wished you could go to the Professional Development Conference, but you didn't have the opportunity to do so, imagine the possibility that you could attend and bring back information that would help you and your chapter improve its programs; expand your chapter's or state's membership; develop yourself, your officers, and your members both personally and professionally. Wow!

#### **Well, opportunity is knocking! Will you answer?**

Since the deadline for applications is August 1, 2010, I encourage you to review the application, discuss it with your state and local members, and submit the application as soon as possible.

**NALS FOUNDATION**



# Developing Future Leaders

## NALS Foundation Scholarship Application

Nominating Chapter/State Association: \_\_\_\_\_

Name of Scholarship Nominee: \_\_\_\_\_

Is the Nominee an Active Member as defined by NALS Bylaws?       Yes       No

Has the Nominee served as an officer?       Yes       No

List the Nominee's Association Involvement: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Has the Nominee attended a prior NALS Professional Development Conference?

Yes       No      If yes, date of attendance: \_\_\_\_\_

Is the Nominee committed to becoming a future leader?       Yes       No

\_\_\_\_\_  
Signature of Nominating Chapter/State Association/Member at Large:

I acknowledge my commitment to becoming a future leader in NALS...the association for legal professionals and agree to answer the Conference Evaluation.

\_\_\_\_\_  
Signature of Nominee

*Scholarships are limited to a total of 20 for the 2011 Professional Development Conference. Scholarship applications will be reviewed by the NALS Foundation Trustees and selections will be made based on the applications.*

**DEADLINE IS AUGUST 1, 2010 AND APPLICATIONS WILL BE REVIEWED AFTER THE DEADLINE.**

## **Reminders**

**NALS 59th Annual Education Conference & National Forum, October 21-24, 2010  
Chateau on the Lake, Branson, MO**

**Early Bird Registration Deadline, June 1, 2010: \$269.00**

For more information or to register for the conference online, information can be found on the NALS website at [www.nals.org/conferences/nationalforum](http://www.nals.org/conferences/nationalforum)

**Foundation Grant Deadline:** Does your Chapter or State need additional funds to increase membership, encourage certification, or perhaps promote marketing? Perhaps NALS Foundation can help. To be considered for a grant, complete and submit a NALS Foundation grant application before the deadlines for receipt of proposals, which are:

**June 1, 2010**

September 1, 2010

December 1, 2010

March 1, 2011

More information can be found on the NALS website at [www.nals.org/foundation/grants](http://www.nals.org/foundation/grants)

**Certification Exam Registration Deadlines:** Anyone interested in sitting for the ALS, PLS, or PP certification exams, the registration deadline for each exam is **August 1, 2010**. The exams will be held on Saturday, September 25, 2010. More information can be found on the NALS website at [www.nals.org/certification](http://www.nals.org/certification)

**NALS Online Learning Center:** Go to the NALS website to check the upcoming schedule of chats. The chats begin at 8:00 p.m. central time, which is 9:00 p.m. Eastern. All sessions (including the Online Study Group) will start at 8:00 p.m. central time. There are going to be fewer sessions with more in depth topics so you can make the most out of your time.

You can find this year's schedule at: [www.nals.org/onlinelearning/schedule](http://www.nals.org/onlinelearning/schedule)

## In Closing

Have I heard from you yet? Have you heard from me yet?

One of my main objectives is to keep the lines of communication fluid and open. I know I could use some old clichés, like “Knowledge is Power” and “The More You Know...” but NALS members need to keep abreast of everything they possibly can, whether or not it affects them personally or professionally.

The more you know about NALS, the more you will want to stay a member; the more you will want to bring in more members; the more you will want to get involved, but I don’t want you to feel inundated or overwhelmed. If there is an e-publication that you receive already from Jay Moore, like *E-News*, or *the NALS docket*, please let me know.

Also, please make sure I have your current contact information so that I may continue to provide you with up-to-date information as I receive it.

As always, if you have any ideas, suggestions, questions, or concerns, or even if you just want to say “Hello”, feel free to do so at any time! I love hearing from all of my friends in Region 1, both new and old.

Until next time...

In friendship,

*Toni VanSchaick, PP, PLS*

2010-11 NALS Region 1 Director