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Toni VanSchaick, PP, PLS, SC
2016/17 Vice-President
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January 2017
NALS of Suffolk County...the association for legal professionals

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CHAPTER OFFICERS:

President/Treasurer: *Lora Rosenthal*
Phone: (631) 224-7196
E-mail: lora@touchdownabstract.com

Vice-President & *Toni VanSchaick, PP, PLS, SC*
Immediate Past *Phone: (631) 948-3092*
President: *E-mail: ambievpls2004@gmail.com*

Recording Secretary: *Cheryl VonHassel*
Phone: (631) 224-7196
E-mail: cavonhassel@gmail.com

2017 MEETING DATES

NALS of Suffolk County...the association for legal professionals

NALS of Suffolk County...the association for legal professionals will be resuming its meetings in 2017 as follows:

March 2, 2017	April 20, 2017*	May 11, 2017;
June 15, 2017*;	July 13, 2017;	August 10, 2017;
September 14, 2017;	October 12, 2017;	November 16, 2017

All meetings will be held at the offices of Touchdown Abstract Services, Inc., 350 Moffitt Blvd., 2nd Fl., Islip, NY 11751 and will begin at 6:30 p.m., unless otherwise noticed or determined by the members!!!

***April 20, 2017 will be our chapter's Annual Business Meeting at which the Executive Committee Officers will be elected and installed and other chapter business will be conducted;**

***June 15, 2017 is the 45th anniversary of our chapter's charter! We would love for you to join us and share a memory of or a vision you have for NALS of Suffolk County.**

.....

COMMITTEES, NALS of Suffolk County...the association for legal professionals

NALS of Suffolk County...the association for legal professionals has various committees that need your T. L. C. Don't be bashful!!! No experience is necessary; all you need is the desire to make a difference!!! Come check out the following committees:

*Education Committee
Marketing Committee
Nominating Committee*

*Editorial Committee
Membership Committee*

"Special Acknowledgments"

The chapter membership as of January 18, 2017 continues to hold steady at 13.

Come to our meetings! Network and learn! You'll be glad you did!

Touchdown Abstract Services, Inc.

Title Insurance
Full Report of Title including: judgments/liens, covenants, easements, restrictions, taxes and municipal searches.

Closing Services
Notary Services available.
Attendance at all closings.

Foreclosures Certificates
Includes last Deed of Record, face copy of all recorded instruments, judgments/liens, bankruptcy search and taxes.

Cooperative Lien Certificates
Includes underlining Deed and Mortgage, face copy of recorded instruments, judgment/liens, bankruptcy and taxes.

Tax Lien Certificates
Includes copy of tax lien certificate, face copy of all recorded instruments, judgment/liens, bankruptcy and taxes.

Other Title Searches
Full title/40 year/60 year
Last Owner/Current Owner
Short Searches/Ten year
Judgment/Liens/UCC

Taxes
Includes a statement of taxes owed to: County, Town, School and Village, where applicable, Tax bills can be requested as well.

Tax Maps
Copy of official map from an authorized taxing authority indicating subject parcel.

Surrogate Court
Copy of Petition, Letters Testamentary/Administration, death certificate, if available.

Bankruptcy
Provides confirmation for open filings.

Municipals
Includes: Certificate of Occupancy; Street Report; Housing/Building; Fire; Emergency Repair; Sewer; Health; HPD

Recordings
Includes recording all original documents in applicable county with client notification when recorded.

Continuations
Includes a search for mortgage, judgments and any other liens of record from the certified date of the original search to the current certified date as specific by County.

Document Retrieval
Obtaining copy or certified copy of all recorded documents.

Deed Chain
Includes all copies of recorded Deeds of record for a specific period.

Associations & Memberships

 New York State Land Title Association Member
NALS Association for Legal Professionals Vice-President-Protemp

Suffolk County Women's Bar Association Consultant
Estate Planning Council of Suffolk County Treasurer
Society of Financial Service Professionals The Suffolk Chapter, Chapter Executive
The Suffolk County Women's Business Enterprise Coalition Member
Institute of Financial Education Ambassador
Gotham Suffolk Legal Member
East Islip Community Chamber Member
POWER Woman Exchanging Resources Member
Islip Chamber of Commerce Member
Old Republic Title Insurance Company Member

A Certified Women Owned Business
certified through New York State Empire Development, New York City Small Business, Nassau County Office of Minority Affairs, Suffolk County Office of Minority Affairs.



Lora A. Rosenthal,
CEO, President & Paralegal



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NALS Mission

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- *Engage legal professionals on their terms;*
- *Inspire legal professionals to want more;*
- *Enhance the careers of legal professionals;*
- *Promote legal professionals and the legal support industry.*

NALS Code of Ethics & Professional Responsibility

Members of NALS are bound by the objectives of this association and the standards of conduct required of the legal profession. Every member shall:

- *Encourage respect for the law and administration of justice;*
- *Observe rules governing privileged communications and confidential information;*
- *Promote and exemplify high standards of loyalty, cooperation, and courtesy;*
- *Perform all duties of the profession with integrity and competence; and*
- *Pursue a high order of professional attainment.*

Integrity and high standards of conduct are fundamental to the success of our professional association. This Code is promulgated by NALS and accepted by its members to accomplish these ends.

Canon 1: Members of this association shall maintain a high degree of competency and integrity through continuing education to better assist the legal profession in fulfilling its duty to provide quality legal services to the public.

Canon 2: Members of this association shall maintain a high standard of ethical conduct and shall contribute to the integrity of the association and the legal profession.

Canon 3: Members of this association shall avoid a conflict of interest pertaining to a client matter.

Canon 4: Members of this association shall preserve and protect the confidences and privileged communications of a client.

Canon 5: Members of this association shall exercise care in using independent professional judgment and in determining the extent to which a client may be assisted without the presence of a lawyer and shall not act in matters involving professional legal judgment.

Canon 6: Members of this association shall not solicit legal business on behalf of a lawyer.

Canon 7: Members of this association, unless permitted by law, shall not perform paralegal functions except under the direct supervision of a lawyer and shall not advertise or contract with members of the general public for the performance of paralegal functions.

Canon 8: Members of this association, unless permitted by law, shall not perform any of the duties restricted to lawyers or do things which lawyers themselves may not do and shall assist in preventing the unauthorized practice of law.

Canon 9: Members of this association not licensed to practice law shall not engage in the practice of law as defined by statutes or court decisions.

Canon 10: Members of this association shall do all other things incidental, necessary or expedient to enhance professional responsibility and participation in the administration of justice and public service in cooperation with the legal profession.



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Shari Lee Sugarman, Esq.

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The Suffolk County Women's Bar Association.

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3119080316



NALS of SUFFOLK COUNTY...
the association for legal professionals

Thursday, March 2, 2017
6:30 p.m.-8:30 p.m.

at

Touchdown Abstract, Inc.
350 Moffitt Blvd., 2nd Fl.
Islip, NY 11751

Please RSVP to: lora@touchdownabstract.com or (631) 224-7196

Please invite a potential member to attend to experience the benefits of being a NALS of Suffolk County member.

Send your comments and suggestions to:
Antoinette VanSchaick at: ambievpls2004@gmail.com



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“Happenings around NALS”

NALS of Suffolk County:

The first meeting of 2017 is **March 2, 2017 at 6:30 p.m. at the offices of Touchdown Abstract, 350 Moffitt Blvd., 2nd Fl., Islip, NY 11751**. See the notice herein, and mark your calendars now to join us for the first meeting of the New Year!!!

The Call for Nominations for the Executive Committee Officers for 2017-18 is now open! A Nomination form is included in this newsletter.

The Annual Business Meeting of NALS of Suffolk County at which the Election and Installation of Officers will be conducted is scheduled for **April 20, 2017 at 6:30 p.m. at the offices of Touchdown Abstract, 350 Moffitt Blvd., 2nd Fl., Islip, NY 11751**

NALS:

Events:

March 4, 2017: NALS Certification Exams: ALP/PLS/PP. Good luck to all those who registered for the examination!

October 4, 2017-October 7, 2017: NALS 66th Annual Education Conference & National Forum, Sheraton Norfolk Waterside Hotel. Stay tuned for more information!

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E-Billing

It is not the software, but the people who utilize the software that makes a world of difference when it comes to legal billing. *EVOLUTION's* staff has extensive knowledge with most billing software including, but not limited to Elite, Aderent, and Rainmaker. *EVOLUTION* is proficient in the use of third party billing systems such as Bottomline Legal Exchange, Allegient, LSG Advocate, et.

For many firms billing is a frustrating and costly endeavor sometimes even resulting in disruptive staff turnover. With *EVOLUTION* it does not have to be that way. *EVOLUTION* gives you an experienced staff that understands the importance and need for timely billing; we are available to you seven days a week to provide services that suit your company's unique needs.

Billing

EVOLUTION provides our clients with the oversight and leadership necessary to streamline their firm's billing process. *EVOLUTION* understands that time is money and our goal is to ensure that your billing goals are met on a timely, consistent basis. *EVOLUTION* will help to recoup the profits lost to the wasted practices of using outdated or ineffective billing systems and unskilled staff.

EVOLUTION is now at the forefront of cloud based billing solutions such as Clio. No matter the format *EVOLUTION's* ability to adapt will greatly benefit your company.

Bookkeeping

Revenue is the foundation of any successful company. If the numbers don't add up your company risks losing money. Let *EVOLUTION* get your numbers back in order. We recognize that no two firms are alike, so no system will work the same for every firm. The system is one issue, the people using the system is the other issue. *EVOLUTION* solves both of these problems with the ability to provide a system and staff that match the needs of your company.

Collections

Sitting on unpaid receivables, is not good business practice for any company. Give *EVOLUTION* the opportunity to help you!



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NALS of Suffolk County...the association for legal professionals

CALL FOR NOMINATIONS for OFFICERS
2017/18 EXECUTIVE COMMITTEE

Pursuant to Article VI, Section 3 of the current Standing Rules of *NALS of Suffolk County...the association for legal professionals*, the Call for Nominations for the slate of officers to be elected to the 2017/18 Executive Committee of *NALS of Suffolk County...the association for legal professionals*.

The biography of each nominee is scheduled to be published in the March newsletter, or the newsletter to be published immediately prior to this association's *Annual Meeting to be held on April 20, 2017 at Touchdown Abstract, 350 Moffitt Blvd., 2nd Fl., Islip, NY 11751*; however, nominations for said officers can be made and accepted from the floor at the time that the Annual Meeting is held.

PRESIDENT: _____

VICE-PRESIDENT: _____

RECORDING SECRETARY: _____

TREASURER: _____

Nominations for the above offices can be submitted to Cheryl A. VonHassel as follows:

1. Via E-mail to: cavonhassel@gmail.com; or
2. Via Fax to: 631-224-7197

Respectfully submitted,

Cheryl A. VonHassel

2016/17 Nominating Committee Chair
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NALS of SUFFOLK COUNTY...
the association for legal professionals

Annual Meeting

Thursday, April 20, 2017

6:30 p.m.-8:30 p.m.

at

Touchdown Abstract, Inc.

350 Moffitt Blvd., 2nd Fl.

Islip, NY 11751

Please RSVP to: lora@touchdownabstract.com or (631) 224-7196

Election of 2017-2018 Officers
Installation of the 2017-2018 Officers

Please invite a potential member to attend to experience some of the benefits of being a NALS of Suffolk County member. Only members in good standing are entitled and allowed to vote.

WE WELCOME YOUR COMMENTS AND SUGGESTIONS!

Send your comments and suggestions to: Antoinette VanSchaick at:
ambievpls2004@gmail.com



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DID YOU KNOW?

The following information has been provided by Touchdown Abstract Services, Inc.

NASSAU County Tax Map Verification Fee Increase

EFFECTIVE JANUARY 1, 2017

The Nassau County Legislature has approved an increase to the Tax Map Verification Fee Letter (TMVL) from its current sum of \$225.00 per letter to \$355.00 per letter, despite opposition. The fee for the TMVL is paid to the county assessor's office. The TMVL is required on all instruments filed with the Nassau County Clerk's office pertaining to real property. The increase will take effect on January 1, 2017 and will be assessed on all documents.

SUFFOLK County Recording Fee Increase

EFFECTIVE JANUARY 1, 2017

The Suffolk County Legislature has amended Local Law 26-2016 effective January 1, 2017; which allows the Suffolk County Clerk's office to assess a Mortgage Verification fee on all mortgage related documents submitted for recording and which will be recorded in the mortgage libers PER LOT.

The fee is \$300.00 per document and will affect documents such as, but not limited to Mortgages, Assignments, Consolidation, Extension and Modification Agreements and Satisfaction of Mortgage. This fee is in addition to the current verification fee of \$200.00



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Membership Application

Application Date: _____

Local Chapter Name: _____

Last Name _____ First Name _____

Home Address: _____

City: _____ State: _____ Zip: _____

Employer: _____

Position Title: _____

Business Address: _____

City: _____ State: _____ Zip: _____

Preferred Mailing Address: Home Business

Home Phone: _____

Business Phone: _____

Fax: _____

Date of Birth: _____

Would you like to receive monthly legal education via email?
 Yes No

Preferred Email Address: _____

Your Specialty Area: (required)

- Law Office Management
- Business/Corporate
- Probate/Estate Planning
- Court Personnel
- Litigation
- Family
- Other (specify): _____
- Criminal
- Bankruptcy
- Taxation
- Administrative
- Government
- Real Estate

Years Worked in the Legal Profession:
 0-1 2-5 6-10 11-15 16-19 Over 20

Lawyers in Office:
 0-1 2-5 6-10 11-20 21-49 Over 50

Type of Legal Office:

- Law Office
- Corporate Legal Department
- Government Services
- Self-employed
- Court System
- Other

If you were sponsored by a current NALS member, please list below:
 Sponsor's Name: _____
 Sponsor's Member Number: _____

Membership Category

- \$197 International Membership (US Currency Only)
- \$130 New Member Dues
- \$75 Associate Member (educators, judges, attorneys)
- \$29 Student Member (minimum 9 credit hours required)
- \$ _____ Local Chapter Dues
- \$ _____ State Association Dues

Total Due \$ _____

Payment Method

Payment must accompany application. There will be a \$20 charge for returned checks. Make checks payable to NALS.

Check One: Check or Money Order Visa
 MasterCard Discover

Credit Card Number: _____

Expiration Date: Month _____ Year _____

Security Code: _____

Signature (credit card registrants only)

Return This Form and Payment to:

NALS..the association for legal professionals
 8159 East 41st Street
 Tulsa, OK 74145
 or Fax To: (918) 582-5907

Questions?

Call (918) 582-5188 and ask for the member services department.

I agree to be bound by the *Code of Ethics and Professional Responsibility* and the bylaws/standing rules as adopted by NALS.
 (Visit www.nals.org/aboutnals for details.)

Applicant's Signature _____

Membership is nontransferable.
Please send a copy of this application to your local membership chair.



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CHANGE OF MEMBER INFORMATION

To update your member information, please fill out the form below and return it to your Editor:

Toni VanSchaick, PP, PLS, SC:

Mail to: 10 Edwin St., Bay Shore, NY 11706

Fax to: 631-274-0242

Email to: ambievpls2004@gmail.com

Name: _____

Address: _____

E-mail: _____

Phone: _____ Fax: _____

+++++

WEIGH IN!!!

2017 is just around the corner! I still would like to know what programs you would like to attend and where you would like to attend them. Please submit your responses to Toni VanSchaick, by mail at **10 Edwin St., Bay Shore, NY 11706**; or by e-mail at ambievpls2004@gmail.com

Programs: _____

Locales: Town: _____

Venues:

_____ Office

_____ Restaurant

_____ Other: _____

Member Name: _____

Member E-mail: _____

WHAT'S MY POINT

2017 is here! So is winter! Have you made any New Year's resolutions? Not really?

What's my point, you ask?

My point is if you haven't made a New Year's resolution, it's not too late to do so!

Why, you ask?

The reason is simple. It is ok to take a little time to think through what your goals are and how your resolution can fit into your busy life. So, resolve to leave your comfort zone and come to a chapter meeting of **NALS of Suffolk County**. We resume meetings on **March 2, 2017!**

Meet new people! Learn something new, or give yourself a refresher course!

You will find you have many opportunities for networking and continuing legal education if you come to our chapter meetings; both of which NALS members receive for free and both of which are extremely value in this ever-changing profession!

Our chapter meetings are EDUCATIONAL and FREE!

What a great combination!

So bring yourself; bring a friend or two!

We would love to see you when we resume on **March 2, 2017 at 6:30 p.m.** at the offices of **Touchdown Abstract, 350 Moffitt Blvd., 2nd Fl., Islip, NY 11751.**

In friendship,

Toni VanSchaick, PP, PLS, SC

Immediate Past President, and 2016-2017 Vice-president, **NALS of Suffolk County...the association for legal professionals**
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